

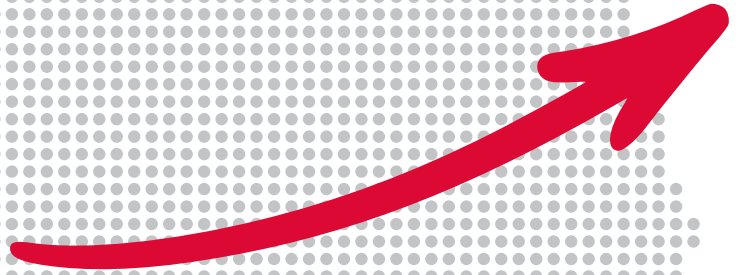


fuma[®] - Bautec

// STRONG PARTNER. STRONG PROFILE.

// **STRONG TEAM.**
STRONG PARTNERSHIP.

Our head office



// ADDRESS

Carl-Benz-Straße 9
59348 Lüdinghausen
Germany

Tel. +49 2591 947480
Fax +49 2591 9474850

kontakt@fuma-bautec.com
www.fuma-bautec.com



// BUSINESS HOURS

Monday – Friday:
8:00 AM – 5:00 PM
(continuous)

// OUR HOME

Here are our roots



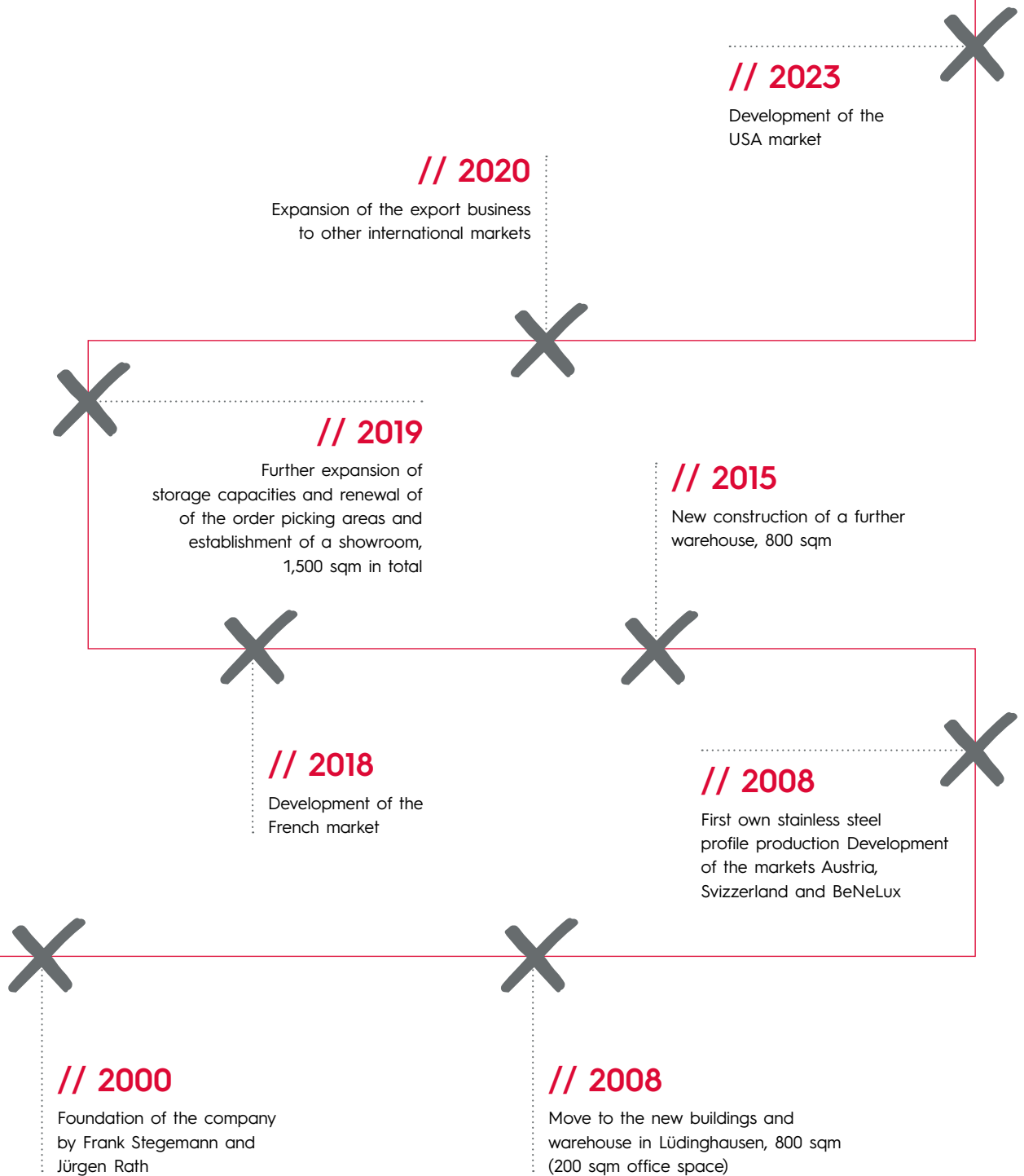
// FUMA-BAUTEC – COMPLETE SOLUTIONS FOR TILE LAYING

Our company is located in the beautiful town of Lüdinghausen, also known as the town of castles and water. From here, we support wholesalers and tilers with our complete tiling solutions.

We are a traditional family business with approx. 30 employees. For over 20 years, it has been our passion to develop innovative solutions for all the challenges that can arise when laying tiles.

Naturally always in close consultation with our customers. We are passionate about it, to support and accompany them in their work.

THIS IS US ...



THIS IS HOW IT ALL BEGAN ...

// HOW IT ALL BEGAN

Our success story

fuma-Bautec is a classic family business that was founded in 2000 by Frank Stegemann and Jürgen Rath. They set up their own business in the sector in which they had previously worked as employees for many years. The two professionals focused on good quality and competent advice.

After the first products were sold from a garage, fuma-Bautec quickly grew from a two-man operation into a company that had made a name for itself in specialist circles. The storage capacities were continuously expanded and new markets conquered.

Today, fuma-Bautec is a medium-sized company with a great team of diverse specialists. We can draw on a wealth of experience and don't have to hide behind the "big boys".



// SUCCESS NEEDS CHANGE

From retailer to producer

The demand for additional tiling-related products has grown steadily, so that our range has constantly evolved and adapted to current requirements over the last two decades. Our broad range is the result of constant cooperation with practitioners who know exactly what is important in day-to-day work. Today we have a large portfolio of portfolio of high-quality and useful articles for all aspects of tile laying.

In order to meet our customers' demands for quality and price in the best possible way, we now also offer most products from our own production.

We have built up a global network with our complete solutions.

We now export our products to almost all European countries and also have many business partners in the USA and Asia.

Despite our growth, we still stand for values such as quality and partnership. We know exactly what our roots are and we honor them.



ON THE ROAD FOR YOU WORLDWIDE

// IMPRESSIVE PRODUCT DIVERSITY

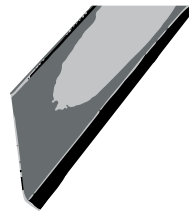
From tile profile to all-rounder



TILE PROFILES



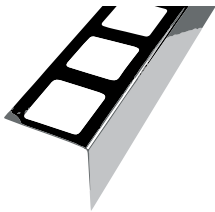
STAIR NOSING
PROFILES /
TRANSITION PROFILES



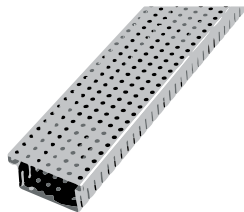
SKIRTING PROFILES



CORNER PROTECTION
PROFILES



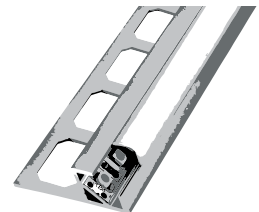
BALCONY PROFILES /
TILE SPACERS /
PEDESTAL BEARINGS



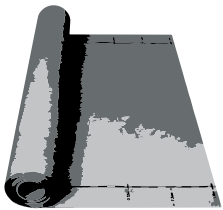
DRAINAGE CHANNELS



EXPANSION JOINT
PROFILES



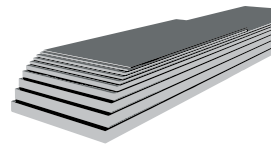
LED LIGHTING



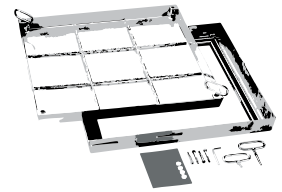
SEALING / DECOUPLING



SHOWER / BATHROOM



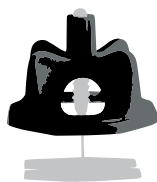
CONSTRUCTION
BOARDS



ACCESS COVERS /
ADHESIVE FRAMES /
INSPECTION DOORS



SWIMMING POOL
GRATINGS



LEVELING SYSTEMS



SALES PROMOTION



AND MUCH MORE

// WE LIVE AND LOVE OUR ROOTS

That's why our philosophy to this day is: from partners – to partners



// PEOPLE BUY FROM PEOPLE THEY TRUST

Since fuma-Bautec was founded in 2000, we have been on an equal footing with our customers. We work closely and in partnership with the people who use our services. Our aim is always to provide the best possible quality.

In many cases, it was your questions and suggestions that prompted us to develop new, innovative products and add them to our constantly growing range.

OUR PROMISE TO YOU

// WHERE A WORD STILL COUNTS

- **From people - for people:**
With us, you still have a personal contact and no waiting loop in the call center.
- **No compromises:**
A quality you can trust for more than 20 years.
- **Small but mighty:**
We are smaller than others - and remain modest. Nevertheless, we have the ambition to be better! Put us to the test!
- **Long-term orientation:**
We are family-owned - there is no shareholder value or financial investors with us, but a long-term approach to growing together with you.
- **Speed:**
We deliver faster and more reliably than the big players - we promise!
- **Fair calculation - even when it comes to money:**
We remain a small family business with low fixed costs - we pass this advantage on to you.
- **At eye level:**
We are happy to take your ideas on board and work on them together!
- **From partners - to partners:**
We don't want to be your supplier, we want to be your partner - hands on!



Take us at our word

// THE FUTURE IS IN OUR HANDS

Where we want to go

We want to remain a family business with handshake quality in the future - with a clear focus on high quality and genuine partnerships.

We will consistently focus on our strengths: Personal exchange with our customers and suppliers, practical solutions for tile manufacturers and a long-term focus in our decisions.

Our products will not be available "at every corner" in the future either - but from partners who want to join us on a common path.

We want to continue to expand our business internationally - sustainably and modestly, but with the knowledge of our own strengths!

And most importantly: One single person will remain at the heart of everything we do for years to come: The tiler - you have our word on that!



**WE WOULD LIKE TO THANK
TO ALL OUR BUSINESS PARTNERS
AND OUR GREAT TEAM.**



Michael Demeter
Managing Director



Hüseyin Akin
Managing Director

LET'S DO IT TOGETHER



fuma-Bautec GmbH & Co. KG

Carl-Benz-Straße 9 / 59348 Lüdinghausen, Germany

Tel. +49 2591 947480 / Fax +49 2591 9474850

kontakt@fuma-bautec.com / www.fuma-bautec.com